

Life Lines

YEAR IN REVIEW SPECIAL EDITION

Training Model Promotes Excellence *Foundational Principles of International Saline*

In 2010, International Saline reached a new depth of impact due to the effectiveness of the multiplying model that the training employs. In the model, trainers are being formed to serve at every level, and the ministry of those who are trained is consequently of an excellent quality, even as the number of healthcare evangelists around the world continues to climb.

International Saline is having broad and deep impact in serving Christ and the world because of four principles that undergird the training and foster its excellence: multiplication, sustainability, community and facilitation. Integral to the ministry, these principles correlate to

the roles that have been established as International Health Services (IHS) and its partnering organizations have worked to nurture capable and inspired trainers. (See descriptions in shaded box at right.)

A training coach who works as a dentist in northern India, Latha Mathew, has well stated the depth aspect of achieving excellence: "A major commitment of International Saline is to offer continual motivation to healthcare workers. Trainers come alongside and help them identify their gifting and encourage them to share Christ in ways that are comfortable, easy and convenient for



In Egypt, Bob Snyder, president of IHS, is "John," the role play character who challenges training participants to assess his spiritual journey and attempt to move him one step closer to Jesus. John is a tough case who causes participants to practice their new skills in earnest.

their particular setting and personality." Latha is mentored by Bob Snyder as she strategically grows the ministry throughout India, having 60 trainers she coaches and with five multiplying trainers among them. Latha provides encouragement through regular updates and examples of ministry effectiveness that she and others experience.

Commitment to the training model is reflected in the travels of Bob Snyder, president of IHS. In 2010, he was in Australia, India, Egypt, Uruguay and Ukraine for training of trainers sessions. Bob says, "Everywhere I travel, I am privileged to meet followers of Jesus who share a vision of fulfilling the Great Commission through the healthcare systems of the world."

Bob's presence at key events for the international Christian medical community gives him opportunities to support coaches while encouraging even the newest trainers to get started. As a result of Bob's time spent in each place – training, mentoring, encouraging – IHS regularly hears that trainers at each level and participants, too, are saying, "We can do this!" And they are setting about the task in the name of Jesus by making their own commitment to godly excellence.

INSIDE this issue: We feature profiles of six trainers for you to "meet" them and appreciate their inspirational lives as we at IHS do.

International Saline *Training Roles*

“ You will be my witnesses
in Jerusalem, and in all Judea
and Samaria, and to the
ends of the earth. ” (Acts 1:8)

Multiplication

Trainers equip **witnesses**, healthcare workers living out Acts 1:8.

Sustainability and Community

Trainers teach witnesses to use the tools of International Saline and provide follow-up and accountability afterward. **Multiplying trainers** identify and equip those most likely to become trainers.

Facilitation

Coaches contribute to the growth in competency of new trainers through communicating regularly and modeling effective training.

From 2007 through 2010

- 8** international Christian medical associations join in partnership to provide...
- 26** coaches who facilitate the growth of...
- 234** trainers equipped to teach...
- 6,170** witnesses to be healthcare evangelists who encounter...
- 9.3** million patients annually!

2010 MINISTRY DEVELOPMENT

IHS Heartbeat: Inspiring Lives Stand

From Bob Snyder:

I am pleased to introduce you to some of our precious brothers and sisters in Christ who are faithfully carrying out the ministry of training healthcare evangelists from South Africa to Siberia. These followers of Jesus are doing as he commanded and making disciples in every nation. They show forth these essential characteristics of a disciple of Jesus:



- Obedience to God's Word as led by the Holy Spirit (John 14:15-17), and making disciples by teaching this obedience (Matthew 28:20)
- Unity with other followers of Jesus, that we "may be one" as Jesus is with the Father (John 17:20-23), "being one in spirit and purpose" (Philippians 2:2)
- Prayer that asks, seeks and knocks, persevering for God's Kingdom to come on earth (Luke 11:1-10), and leaving the results to God

As I seek to be a faithful disciple, I take very seriously my partnership with these trainers and with their associations of Christian medical professionals. All of our partnership in the Gospel is critical to fulfilling the Great Commission through healthcare. I take your partnership seriously, too — thank you for your loving support of this ministry.

Together we are making disciples of all nations!

With Heartfelt Gratitude,
Bob Snyder, MD
President of International Health Services

MEET THE TRAINERS

In Southern Africa...

Angelina, Coach

I have worked as a registered nurse, midwife and intensive care-trained nurse in Trinidad before working with HCFI. Being a healthcare worker is a great opportunity to be a disciple of Jesus Christ, for as I work with patients and staff I can live out my faith and share the Gospel.



Angelina, South Africa

Angelina works in the training department of Healthcare Christian Fellowship International (HCFI) in Rynfield, South Africa. She evaluated International Saline so that the South African national healthcare fellowship could decide whether to use the training in its overall strategy. "I

became convinced in my heart that I would like to be involved and use it as part of our training strategy," she says. International Saline is therefore incorporated into the regular HCFI training program and Angelina assists national and provincial healthcare fellowships as a training coach for it. She says, "I'm excited about the enthusiasm of healthcare witnesses when they realize that the pressure is removed from them to perform and they can relax and partner with God to bring about His purposes. With the AIDS epidemic in South Africa, many people are dying without an opportunity to hear the Gospel, and many are open to hear the Gospel — the harvest field is ripe."

Madituka, Multiplying Trainer

When you understand the training, you cannot keep doing nothing. It is simple but very practical and convinces people that science is not against the Bible. It opens their mind to see properly. This is exciting to me!

Madituka has worked as a nurse among leprosy patients, teaching and supervising in public health and working among Angolan refugees. Now he teaches nursing and works for Healthcare Christian Fellowship



Madituka, Dem. Rep. of the Congo

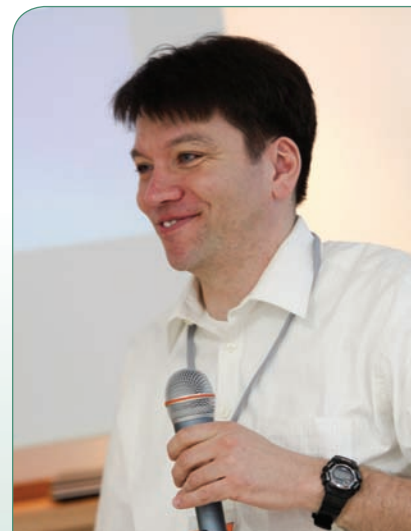
in the Democratic Republic of the Congo. He keeps busy with his usual office duties, as well as nurturing HCF groups and visiting new ministry contacts throughout his country. He says, "International Saline teaches disciples of Jesus to do what is right and to show our light around us — not by our strength but by the grace of our Lord, through His Spirit." Madituka sees that International Saline is bringing people back to God. "I believe it will spread far from Kinshasa into all of the French-speaking countries in Africa," he says.

In Eurasia and Northern Africa...

Gábor, Mentor

When I first participated in International Saline training, it was an "A-ha!" phenomenon — I can integrate my ministry and my job as a family doctor!

Gábor works part time as a family doctor in Budapest, Hungary, in an international clinic, therefore seeing patients from many nations. He says, "Besides the physical and psychological factors, I try to be open to my patients' spiritual needs." As an International Saline mentor, Gábor travels 7 to 10 days each month, teaching



Gábor, Hungary

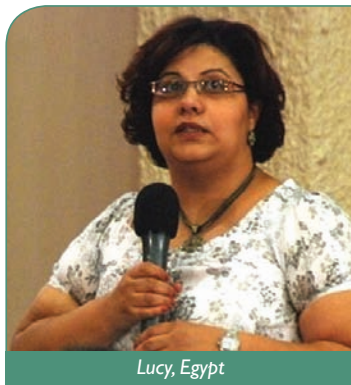
Behind Impressive Impact Numbers

at International Saline conferences, and training and coaching trainers. "In the past 10 years, I have had many opportunities to talk with patients and colleagues about Jesus, even a few times God allowed me to see people giving their lives to Jesus. It's clear to me that in the 21st century, the frontiers of evangelization are workplaces and recreational activities. I want to see in every country that Christian healthcare workers are joining together, helping each other to fulfill God's call, and bringing the Gospel of Jesus Christ in their workplaces in an effective, professional and ethical way," says Gábor. In Eurasia, a vast region that comprises 71 percent of the world's population and includes the Arab World, Gábor, who is the regional coordinator for International Saline, is working to have strong national training programs in every country in the next five years.

Lucy, Multiplying Trainer and Coach

I long to see more Christian doctors in Egypt and the Arab World alert to spiritual needs of their patients and to have deep in their minds the spiritual role they play.

Lucy graduated as a medical doctor in 1998. In 2006, her church in Cairo, Egypt, started doing medical outreaches to poor regions around Cairo by initiating 45 outreaches in the first year. By the second year, Lucy was leading the outreaches full-time and she later became the managing director of the church's new mission hospital. Lucy attended International Saline in Austria in 2008, where a group representing different ministries felt encouraged to have the course in Egypt. That first training session in Egypt was held in June 2010. Lucy says, "As we love, accept, and show forgiveness, people ask, 'Why do you doctors (Christian) treat us like this? Why do you love us? Why do you care for us?' Most of the patients have opposite feelings toward Christians." Lucy believes Christian healthcare workers are called to do the best for the patient, to be excellent in their skills and in all they do, treating patient as they would want to be treated. She says, "Once I told my staff to treat any patient as if that person is Jesus! I hope we can transmit International Saline to the whole Arab World. From Egypt, we have good relations and contacts with medical ministries throughout the Arab World."



Lucy, Egypt

In Russia, Siberia and Mongolia...

Alet, Mentor

International Saline brings salvation to patients, helping them receive complete healing, not only spiritually but also in body and soul.

Alet worked in healthcare from 1972 to 1979. In 1977, she went to Bible school and joined Healthcare Christian Fellowship International (HCFI) as a pioneer missionary to countries behind the Iron Curtain. Later, when God opened a door for Alet to train

healthcare workers in Siberia, she learned about an International Saline training session and went through it, and two days later was on her way to Siberia to share it! "The training is so very clear — and so very practical! When participants understand the steps of spiritual influence and overcoming barriers to faith, they experience personal change and greater ability to practice the presence of God in their work," she says. Alet finds that while patients are open to discuss spiritual things, they often have no understanding or misunderstanding of the Word of God, the love of God for them personally and their need for the Savior. Alet is committed to coming alongside participants, giving the training until they have made it their own in their country and situation. She says, "People from an Eastern Orthodox background in Russia need a different approach than if we were meeting with people from a Buddhist background. So as a trainer and coach, I want people locally to reach out to their own people. They understand how best to do that."



Alet, Holland

Vera, Multiplying Trainer and Coach

International Saline unites people from different countries who love God, to be His team to distribute the Gospel around, all over the world. Using the privileged position of doctors in performing their daily duties, taking into account national characteristics such as language and culture, we believers-physicians can be "salt and light" in this world.

Vera works as chief doctor in a large medical center and sees patients as the leading neurologist in Russia. "Being a coach of International Saline, I want to be part of God's work and bring light to this world. I have great mentors who are always ready to help me, primarily sister Alet from Holland," Vera says. In 2009, a medical group called Mercy, together with Alet, conducted training sessions in Mongolia and Buryatia, a region in Russia. They also traveled to remote villages of Buryatia to give medical care and disseminate the Gospel. With her ministry team, Vera is continuing the evangelism training

process among her colleagues, also providing an example by her holistic approach that she hopes will transform the healthcare system in their region. Vera says, "In this world, our patients need, first of all, love, compassion and sensitivity. And we, healthcare professionals who love the Lord, show in fact God's love at our workplaces and by participating in the provision of free medical care to people in remote areas of our republic."



Vera, Russia

Please Join Us in Prayer

► For International Saline Leaders Around the World

- **Latha in India:** "I imagine hosts of healthcare workers actively sharing Christ and eventually transforming our nation for Christ. I dream of a day when the spiritual birth rate in India will exceed its biological birth rate!"
- **Kevin in the United Kingdom:** "My hope is to mentor more people internationally who can be both leaders and practitioners in having spiritual influence in healthcare. I hope to see a network and community of people established internationally who are mutually supportive and encouraging."
- **Stephen in China:** "I hope to set up a network to link Christian medical professionals from different areas of China to know International Saline and practice the principles."
- **And especially for...** Training taking place in northern Iraq at the end of 2010.

Do You Have a Will?



Estate planning is a great way to help charitable organizations like IHS grow and meet the challenges of the future.

For more information call Scott Camilleri 610-935-6030, email: scamilleri@ihserve.org.

Consider these possibilities:

- A specific amount of money or percentage, such as 10%
- A specific piece of personal or real property
- Conditional bequest based upon certain criteria that must be met
- Residuary bequest – the "rest, remainder, and residue" of your estate after all other specific bequests, expenses and taxes have been paid

Praise God!

► For International Saline Training Sessions that took place in 2010

- Sessions – 61
- Countries – 32
- New countries – Belarus, Benin, Moldova, Mongolia, United States
- Languages of training – 17; including Chinese, Arabic, Portuguese, Russian and Dutch
- Participants – 1,261
- Trainers Apprenticed – 50



Trainers met in India, March 2010; Bob Snyder, president of IHS, is seated in front row next to Latha (a coach), 3rd from left, and near Kiruba (a multiplying trainer), 2nd from right.

Life Lines

A newsletter of
International Health Services
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“International Saline gives a framework and tools for sharing the message of Christ's love gently but intentionally.”

— Ruth, trainer in Australia



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